

MILLER COUNTY AMBULANCE DISTRICT CARDIAC MONITOR/DEFIBRILLATORS RFP

Request for Proposals: Cardiac Monitor/Defibrillators
Closing Date: Tuesday, November 18th, 2014



P.O. Box 227, Eldon, MO 65026
Email: kjohnson@millercountyambulance.org

SPECIFICATIONS

FOR

Cardiac Monitor/Defibrillators

FOR ADDITIONAL INFORMATION CONTACT:

Kevin Johnson, District Administrator
573-392-7303
kjohnson@millercountyambulance.org

Closing Date/Time: November 18th, 2014 at 9:00 A.M. Local Time

MANUFACTURER'S COMPANY
NAME _____

REPRESENTATIVE _____

TELEPHONE
NUMBER _____

E-MAIL
ADDRESS _____

1. INTRODUCTION AND GENERAL INFORMATION

This document constitutes a Request for Proposals, (RFP), for the purchase of Three (3) to Six (6) Cardiac Monitor/Defibrillators, the final number to be determined based upon evaluation of the cost of the project; budget resources and the needs of the District.

- A. Organization – This document, referred to as an Request for Proposal, (RFP), is divided into the following parts:
1. Introduction and General Information
 2. Signature Affidavit
 3. Specifications/General
 4. Request for Proposal Submission Information
 5. Pricing page(s)
 6. Terms and Conditions
 7. Signature
 8. Section II/Detailed Specifications

Proposal Specifications:

- B. Although an attempt has been made to provide accurate and up-to-date information, District does not warrant or represent that the background information provided herein reflects all existing conditions related to this Request for Proposal.
- C. All vendors are to include in their proposal any and all costs associated with this project including but not limited to materials, equipment, freight, delivery, dealer preparation and set-up, training and labor to fully implement these units. All necessary equipment, modems, gateways for transmission shall be included.
- D. Title: All equipment shall remain the property of the seller until delivered to and accepted by the District. Equipment supplied by the District shall remain the property of the District.
- E. Following this section is a “SIGNATURE AFFIDAVIT” form. In order to be considered for this RFP, you must fill out this form and include it with your submission.

Miller County Ambulance District is accepting Requests for Proposals for the purchase of Three (3) to Six (6) new cardiac monitor/defibrillators based on the enclosed specifications.

The deadline for proposals is Tuesday, November 18th, 2014 at 9:00 a.m.

All proposal documents shall be sealed and submitted to:

**Miller County Ambulance District
Attention: Kevin Johnson, Administrator
P.O. Box 227
Eldon, MO 65026**

Street Address:

1304 South Aurora, Eldon, MO 65026

The signature affidavit on page 5 of this document must be completed and signed in order for the proposal to be accepted.

The Miller County Ambulance District reserves the right to reject any or all proposals when deemed to be in the best interest of the District.

Questions may be directed to:

Kevin Johnson, Administrator
P.O. Box 227
Eldon, MO 65026
573-392-7303
Email: kjohnson@millercountyambulance.org

Signature Affidavit

By submitting this proposal, we certify that the following:

- We have not directly or indirectly entered into any agreement or participated in any collusion or otherwise taken any action in restraint of free competition.
- No attempt has been made to induce any other person or firm to submit or not to submit a proposal.
- This proposal has been independently arrived at without collusion with any other competitor or potential competitor.
- This proposal has not been knowingly disclosed prior to the opening of proposals to any other vendor or competitor.
- Under the penalty of perjury, the above statements are accurate.

The undersigned, submitting this proposal, hereby agrees with all the terms, conditions and specifications required by the Miller County Ambulance District in this RFP, and declares that the attached proposal and pricing are in conformity therewith.

Name (Type or Print) Title

Signature Company or Firm

Address

City State Zip

Telephone Fax

E-Mail

3. SPECIFICATIONS

- A. Unless otherwise specified, all units proposed shall be new, current manufacturer model year in undamaged condition, delivered to the Miller County Ambulance District, 1304 South Aurora, Eldon, MO 65026 and shall meet the following minimum specifications:

See Section II for Specification Details

- B. A complete set of specifications of the units including; descriptive literature, date of delivery and warranty information (including copies of the actual warranties and disclaimer to be issued) shall be included with the RFP submittal. All deviations or variances from the above specifications shall be expressly identified and explained. Any exception, clarification, or variation from these specifications shall be clearly indicated. Any exception, clarification, or variation must be described in writing with enough detail to enable Miller County Ambulance District to make an accurate evaluation of the impact to the new units. If no exception, clarification, or variation is noted, it shall be understood that the delivered units shall be in strict compliance with our specifications. Miller County Ambulance District shall be the sole judge of equality and our decision shall be final. Failure to provide this information may result in a proposal not being considered.

C. TRADE-IN EQUIPMENT

The following Cardiac Monitors/Defibrillators will be traded in on a **unit per unit basis** by the District. Trade-in equipment may be examined at the District headquarters, during regular business hours. Arrangements should be made to inspect the equipment by contacting Mark Maeder, Operations Manager at 573-392-7303.

MAKE/MODEL	Number of Units to Be Traded
Zoll Series E Monitors	3
Zoll Series E Monitors	5
Zoll Series E Monitors	6

4. REQUEST FOR PROPOSAL SUBMISSION INFORMATION

The District welcomes all interested parties to participate in its Request for Proposal process. Vendors will be expected to submit a proposal that is in compliance with the terms and conditions as outlined below:

- A. All awards are subject to final approval by the Board of Directors of Miller County Ambulance District, or their designated representatives(s).
- B. Proposal must be delivered to District Headquarters on or before the time and date stipulated in the Request for Proposal document. All late proposals will be rejected.
- C. Vendors may submit more than one proposal. No penalty or credit will be given for submitting multiple proposals.

- D. Vendors are responsible for reviewing their proposals prior to submission to be certain they can honor all price, terms and conditions offered in the proposal. Vendors may submit written amendments or withdraw their proposals up until the date and time of the scheduled RFP closing. Once proposals have been opened, all vendors will be expected to honor all prices and terms offered in total. Unit price will prevail in cases of extension errors. Proposal default will result in either temporary or permanent removal from the District's list of vendors in good standing.
- E. State of Missouri Sales Taxes are not applicable to sales made to Miller County Ambulance District and must be excluded.
- F. Please note that this request for proposals is being published and sent directly to a number of vendors. The District reserves the right to select the proposal determined to be the most advantageous to the District at its sole discretion. The selection process will be factored around acquisition costs, however, lowest cost is not the only factor that will be considered by the District. Miller County Ambulance District and its agents reserve the right to reject any or all proposals when deemed in the best interest of the District, purchase from any or all vendors, request additional information and to negotiate on behalf of the District.
- G. Qualifications of Vendor: Each vendor shall submit with the proposal written evidence of qualifications to furnish the equipment and a list of previous customers of the type of units, equipment, or services bid. Vendors may be required to submit evidence that they have adequate financial and technical ability to furnish and service the equipment, maintain spare parts for maintenance and repair of the equipment, and have an acceptable service record on equipment previously supplied to others.
- H. A complete set of specifications of the units, descriptive literature, date of delivery and warranty information (including copies of the actual warranties and disclaimer to be issued) shall be included with the RFP submittal. **All deviations or variances from the above specifications shall be expressly identified and explained. Failure to provide this information may result in a proposal not being considered.**
- I. All questions about the meaning or intent of the Contract Documents or requirements are to be submitted in writing to the District Office not less than 7 days prior to the date of RFP opening.
- J. **Withdrawal of Proposal:** Proposals may be withdrawn by notice in writing only if received by the District prior to RFP opening. After RFP opening, proposals may not be withdrawn and shall remain open for 90 days after RFP opening.
- K. Request for Proposal Closes:

Proposals must be submitted by **9:00 A.M. local time on November 18th, 2014**. Only original proposals will be accepted. No copies or facsimile transmissions will be accepted. **All proposal documents shall be sealed and submitted to:**

**Miller County Ambulance District
Attention: Kevin Johnson, Administrator
P.O. Box 227
Eldon, MO 65026**

**Street Address:
1304 South Aurora, Eldon, MO 65026**

PROPOSALS RECEIVED AFTER THIS DATE AND TIME WILL NOT BE CONSIDERED.

- L. Offer: All proposals offered shall be firm for a minimum of ninety (90) calendar days after RFP closing date.
- M. Determination: Miller County Ambulance District reserves the right to be the sole determining party as to which proposal meet specifications. Any item, which, in the opinion of the management of the District, does not produce satisfactory results or services, may be returned to the successful vendor as not meeting specifications.
- N. Inquiries: All inquiries should be directed to:

Kevin Johnson, Administrator
Miller County Ambulance District
P.O. Box 227
Eldon, MO 65026
573-392-7303
Email: kjohnson@millercountyambulance.org
- O. Signature: All proposals must be signed by a duly authorized representative of the person, partnership or corporation offering the proposal. Failure to sign the Request for Proposal document will result in automatic disqualification of that proposal. The District reserves the right to request written confirmations of persons authorized to sign all proposals on behalf of a company.

5. PRICING

Based on the information and specifications given, proposals are to indicate pricing for three (3), five (5) and six (6) units:

\$ _____ DELIVERED PRICE/PER UNIT FOR THREE (3) UNITS

\$ _____ DELIVERED PRICE/PER UNIT FOR FIVE (5) UNITS

\$ _____ DELIVERED PRICE PER UNIT FOR SIX (6) UNITS

ALLOWANCE FOR TRADE-IN:

Allowance	Make/Model	Number of Units Traded
\$ _____	Zoll Series E Monitors	3
\$ _____	Zoll Series E Monitors	5
\$ _____	Zoll Series E Monitors	6

Manufacture _____ Model _____

Required Submittals Attached: Yes _____ No _____

Lease, Lease-Purchase and/or Special Pricing/Financing Options Included: Yes _____ No _____

Option Price for Ambulance Mount: \$ _____

Delivery Date: _____

List any other additional costs associated with this project:

6. TERMS AND CONDITIONS

- A. Contract Terms: The performance of this Contract shall be governed solely by the terms and conditions set forth in the Contract notwithstanding any language contained in any invoice, shipping order, bill of lading or other document furnished by the Seller at any time. The Acceptance by the District of any goods furnished hereunder accompanied by any such document shall not be construed as an acceptance by the District of any terms or conditions contained in such document which are inconsistent with the terms and conditions set forth in this Contract. Any different or additional terms, other than those contained in the Contract, which are contained in any acceptance, acknowledgment, invoice or other document transmitted by Seller to the District are hereby objected to.

- B. Compliance with Specifications: No payment will be rendered for items delivered that fail to meet specifications as offered in proposal and all items delivered below specifications must be completely corrected or award will be forfeited to another vendor meeting specifications.
- C. Sellers Warranties: Seller expressly warrants that all articles, material and work covered by this contract will conform to each and every specification, drawing, sample or other description, which is furnished to or is adopted by the District and that they will be fit and sufficient for the purpose intended, merchantable, of good material and workmanship and free from defect. Such warranty shall survive delivery and shall not be deemed waived either by reason of the District’s acceptance of said material or goods, or by payment for them.
- D. Bankruptcy or Insolvency: In the event of any proceedings by or against either party, voluntary or involuntary, in bankruptcy or insolvency, or for the appointment of a receiver or trustee or an assignee for the benefit of creditors, of the property of Seller, the District may cancel this Contract or affirm the Contract and hold Seller responsible in damages.
- E. Other: All proposals received by the RFP closing date and time will be considered, however, the District reserves the right to reject any and all proposals and to waive any informalities in the RFP process. All pages of this proposal are to be returned with the signature page filled out and signed. Failure to do so could result in disqualification of proposal.

7. SIGNATURE PAGE

I have read and understand this invitation for Request for Proposal and certify that I am a duly authorized representative of the person, partnership, or corporation offering this proposal:

Company		
Address		
City	State	Zip Code
Telephone Number	FAX Number	Email
Federal Tax ID Number	Signature/Title	Date Signed

8. SECTION II
RFP DETAILED SPECIFICATIONS

1. Scope, Purpose and Classification

- 1.1. **Scope:** This specification covers three (3) to six (6) NEW commercially produced, portable Cardiac Monitor/Defibrillators with twelve (12) lead Electrocardiogram (E.C.G.) capability, suitable for field use, to replace the District's current Zoll Series E Cardiac Monitors/Defibrillators.
- 1.2. **Purpose:** The purpose of this document is to provide the vendor with minimum specifications and parameters that will meet the criteria to supply the units requested by this agency. Instruments shall be Cardiac Monitor/Defibrillators, with twelve (12) lead Electrocardiogram (E.C.G.) analysis, recording, and transmission capability suitable for field use by EMS personnel in an ambulance setting. Responders will use the cardiac Monitor/Defibrillator on patients in a variety of settings including ambulances, residences, work locations and motor vehicle accidents. The instruments furnished will be expected to reliably perform any and all capabilities requested by the District, including the successful transmission of (12) leads taking into consideration the "rural" setting that comprises the service area of the District.
- 1.3. **Classification:** This specifications call for the following type product:
Portable Biphasic, Multi-Parameter Cardiac Monitor/Defibrillator

2. Requirements

- 2.1. Cardiac Monitor/Defibrillators shall adhere to the attached specifications and meet all current applicable and relevant guidelines and standards: American Heart Association (A.H.A.), American National Standards Institute (A.N.S.I.), American Society for Testing and Materials (A.S.T.M.), Association for the Advancement of Medical Instrumentation (A.A.M.I.), E.C.R.I. Institute, National Fire Protection Association (N.F.P.A.) and Food and Drug Administration (F.D.A.).
- 2.2. **General:** It is not the intention of this agency to write out vendors of similar or equal equipment of the types specified. It should be noted, however, that this specification is written around specific needs of this agency with the intent to standardize certain components. Therefore, in numerous places we may have named specific brands of components. This has been done to establish a certain standard of quality. Other brands will only be accepted providing the vendor provides documentation in the proposal that the particular brand offered meets or exceeds the quality of the actual brand called for in the specification.
- 2.3. **Materials:** The Cardiac Monitor/Defibrillators to be delivered under this contract shall be standard commercial product, which meet or exceed the requirements of this specification. The Cardiac Monitors/Defibrillators shall comply with all Federal regulations applicable or specified for the year of manufacture and delivery date. Materials used in the construction shall be new and not less than the quality conforming to current engineering and manufacturing practices. Materials shall be free of defects and suitable for service intended.
- 2.4. **Service/Repair:** Vendor shall have service facilities to service the units and/or provide warranty work within a reasonable time-frame to ensure District operations. The location of these facilities and service times shall be clearly identified within the proposal. Additionally, the vendor should also specify the availability of a loaner units in these events.

- 2.5. References: As further evidence of the vendor's ability to fulfill its obligations, the vendor shall submit a list of customers with similar type units. The references shall also include name of service, address, contact, and phone number.
- 2.6. Exceptions to Specifications: Any exceptions and/or deviations to these specifications must be clearly identified, otherwise, it will be considered that items offered are in strict compliance with these specifications and the successful vendor will be held responsible for delivering units meeting these specifications. Any exception and/or deviations must be referenced by item number and be explained in detail in the provided area.

3. **Price, Warranty and Payment:**

- 3.1. All proposal prices shall be **COMPLETE** and include **ALL** costs associated with setup, warranty, training and delivery of the completed units. All equipment necessary for implementation of the designed use including modems, gateways and etc., for transmission are to be included in the proposal price.
- 3.2. The vendor shall supply a hard copy of all operation and maintenance manuals (hard-copy) in addition to any electronic medium (DVD/CD's) for each Monitor/Defibrillator. Manuals shall include, but not be limited to, maintenance and operation for all major components. Installation and users manuals for all additional components shall also be included.
- 3.3. Payment shall be made in accordance with these specifications and the proposal submitted by the vendor. Payment will be made upon acceptance of the units specified under these specifications.
- 3.4. All proposal price and conditions must be specified on the Request for Proposal Form. Proposal prices shall be valid for at least 90 days from the date of RFP opening, or as otherwise specified on the Request for Proposal Form.
- 3.5. Full payment will be made when unit is received, inspected and found to comply with procurement specifications, free of damage and properly invoiced.
- 3.6. Warranty: The Monitor/Defibrillators shall have a warranty for a period of not less than one (1) year from the date of acceptance, except for those components which may carry longer warranties. Under this warranty, the Contractor/Vendor agrees to cover parts and labor to replace any part failure and repair all problems with the unit that fail due to normal use and wear and tear. Extended warranty options (and price packages) should be detailed in the Contractor/Vendor's proposal at the end of the questionnaire. The Contractor/Vendor shall provide a "Single Point of Contact" to handle any and all Warranty issues. Contractor shall state the availability of a service loaner machine, on a one-for-one basis for any warranty repairs. Vendors shall state the turnaround time for factory service in days. The vendor shall defend any and all suits and assume all liability, holding the District harmless, for the use of any patented device or article forming part of the Cardiac Monitor/Defibrillator with twelve (12) Lead Electrocardiogram (E.C.G.) or any unit furnished under the contract.
- 3.7. Delivery: The delivery schedules that are submitted by the vendor and agreed upon by the District shall automatically become binding upon the successful vendor. Vendor shall provide in writing to accompany this document a proposed delivery time. The delivery time proposal will include the transit time of the finished units. A penalty of One hundred dollars (\$100.00) per day shall be assessed against vendor for each day past the stated delivery date that units are failed to be delivered.

Cardiac Monitor/Defibrillator Specifications

4.1. AED Mode

- 4.2. The device shall function with automated ECG analysis and a prompted protocol for patients in cardiac arrest.
- 4.3. AED mode is allowed only with a hands-free electrode system.
- 4.4. The device is capable of adjusting the AED protocol by providing the ability to adjust settings for energy protocol, Auto Analyze timing, Motion Detection, Pulse Check, CPR time after Ashock, CPR time after No Shock Advised, Initial CPR, Preshock CPR, Metronome parameters, and stacked shocks to meet current American Heart Association (AHA) and local protocols.
- 4.5. The device allows switching from AED mode to Manual mode with or without a password based on local protocol.

**Does Your Proposal Comply Exactly with These Specifications: _____ Yes _____ No
All Deviations Shall be Noted at the End of the Specification Section**

5.1. Manual Mode

- 5.2. The device shall provide manual defibrillation, synchronized cardioversion, noninvasive pacing, electrocardiography (ECG) and vital sign monitoring.
- 5.3. The device has the ability to operate in manual mode using adult and pediatric hands-free pacing/defibrillation/ECG electrodes.

**Does Your Proposal Comply Exactly with These Specifications: _____ Yes _____ No
All Deviations Shall be Noted at the End of the Specification Section**

6.1. Defibrillator

- 6.2. Voltage compensation to address varying patient impedance.
- 6.3. Variable duration based on patient impedance.
- 6.4. Escalating energy levels up to 360J to maximize clinical options and treat the widest range of patients.

**Does Your Proposal Comply Exactly with These Specifications: _____ Yes _____ No
All Deviations Shall be Noted at the End of the Specification Section**

7.1. 12-lead ECG

- 7.2. The device is capable of 12-lead ECG acquisition, interpretation, and transmission.
- 7.3. The 12-Lead ECG algorithm shall be FDA approved and can distinguish between adult and pediatric patients using different algorithms established by user-input age. The 12 -Lead ECG algorithm distinguishes between male and female patients using different algorithms established by user-input gender.

Does Your Proposal Comply Exactly with These Specifications: _____ Yes _____ No
All Deviations Shall be Noted at the End of the Specification Section

8.1. Display

- 8.2. Color display with secondary viewing option for clear viewing in bright sunlight.
- 8.3. The display can be set up to monitor multiple waveforms simultaneously.
- 8.4. Waveforms and values are automatically color synchronized to real-time display of patient data to facilitate assessment at a glance.
- 8.5. Historical trended values can be displayed on-screen or on printed trending

Does Your Proposal Comply Exactly with These Specifications: _____ Yes _____ No
All Deviations Shall be Noted at the End of the Specification Section

9.1. Communications

- 9.2. The device is capable of transferring data records via a direct connection to a PC, Bluetooth or WIFI.
- 9.3. The device shall transmit 12 Lead ECG reports to local receiving hospitals.
- 9.4. The device and communication system supports the following 12-lead features:
 - Alert at the receiving end that a 12-lead ECG has arrived.
 - Transmission to multiple locations.
 - Auto forwarding of 12-lead ECG report.
 - Sharing of electronic 12-lead report via email.
 - Acknowledgement of successful transmission at the device.
- 9.5. Include software and hardware, router, mobile hot spot, gateways and/or modems necessary to reliably transmit 12 leads wirelessly from the ambulance shall be included.

Does Your Proposal Comply Exactly with These Specifications: _____ Yes _____ No
All Deviations Shall be Noted at the End of the Specification Section

10.1. Alarms

10.2. The device incorporates a Quick Set feature which activates default values for parameter and patient alarms. Alarms are established relative to baseline rate and specific to each vital sign.

10.3. The user may select a wide or narrow tolerance of alarms around baseline.

10.4. The user may select a range of silence periods for the alarms.

10.5. The silence function applies only to the specific alarm that has been violated; new alarms will include an audible tone and are silenced separately.

10.6. Audible tone is always provided for VF/VT alarm.

10.7. The device incorporates a VF/VT alarm which activates continuous patient surveillance of potentially shockable ECG rhythms during manual mode operation with therapy electrodes and through standard ECG electrodes.

Does Your Proposal Comply Exactly with These Specifications: _____ Yes _____ No
All Deviations Shall be Noted at the End of the Specification Section

11.1. Trending

11.2. The device offers on-screen trending with choice of HR, PR (SPO2), PR (NIBP), SPO2 (%), SPO (%), CO2 (ETCO2/FiCO2), RR (CO2), NIBP, or ST.

11.3. Trending is activated automatically for each vital sign used – no additional user intervention is required other than opting to view the trended data on-screen.

11.4. The device includes trending of ST measurement after an initial 12-lead analysis. A 12-lead ECG will automatically print to alert the operator following a series of consistent ST elevations or depressions.

11.5. A printed trend summary is available either on-demand or at the conclusion of the event summary.

Does Your Proposal Comply Exactly with These Specifications: _____ Yes _____ No
All Deviations Shall be Noted at the End of the Specification Section

12.1. Printer

12.2. The device is capable of printing a continuous strip of the displayed patient information.

12.3. The device allows the operator to set up automatic printing of waveform events as they occur, in any combination.

Does Your Proposal Comply Exactly with These Specifications: _____ Yes _____ No
All Deviations Shall be Noted at the End of the Specification Section

13.1. Data Management

13.2. The device captures and stores patient data, events (including waveforms and annotations), continuous ECG waveform and diagnostic 12-Lead ECG reports in internal memory.

13.3. The device allows the operator to enter the following patient information: Last Name, First Name,

13.4. Incident ID, Patient ID, Age, and Sex.

13.5. The device allows stored reports to be retrieved for transmission to a remote location.

The device provides a means to manage archived patient records. Access to these records in the device has optional password protection. Options to manage archived records shall include:

- Transmit archived patient records
- Print archived patient records
- Delete archived patient records
- Add demographic data to archived patient records

13.6. The device allows the operator to store the following report options:

- Short, medium, or long code summary.
- Initial ECG.
- Auto vital sign measurements every five minutes and whenever alarm limits are exceeded.
- 3-channel or 4-channel format 12-Lead ECG report.
- Continuous waveform.
- Trend summary (includes patient information, vital signs data and vital signs graphs).

**Does Your Proposal Comply Exactly with These Specifications: _____Yes _____No
All Deviations Shall be Noted at the End of the Specification Section**

14.1. Power

14.2. All proposals shall include one battery charger and 3 Lithium-ion batteries per device

14.3. All proposals shall include a 110 volt power cord per device as a back-up power source.

**Does Your Proposal Comply Exactly with These Specifications: _____Yes _____No
All Deviations Shall be Noted at the End of the Specification Section**

15.1. Maintenance

- 15.2. The device has the ability to perform internal self-tests to check that internal electrical components and circuitry work properly.
- 15.3. The defibrillator stores the results of all user-initiated self-tests in a test log or has a way to document it.
- 15.4. When the defibrillator is on and a problem is detected that requires immediate service, the device has a way to notify the user of that problem.
- 15.5. The device is capable of an automatic or manual user test that includes charging and discharging the defibrillator, and printing a report.
- 15.6. The device has provision to transfer the test log report to a PC by a cable or by wireless means.
- 15.7. The device has provisions to upgrade for future AHA specifications.
- 15.8. The device shall allow the operator to execute device diagnostic tests and calibrations without the need for physically opening the case.

Does Your Proposal Comply Exactly with These Specifications: _____ Yes _____ No
All Deviations Shall be Noted at the End of the Specification Section

16.1. Configuration Settings

- 16.2. To prevent unauthorized access to the setup and service menus, the device requires a security passcode to be entered.
- 16.3. Device is designed to help the operator meet HIPAA (Health Insurance Portability and Accountability Act of 1996) requirements.

Does Your Proposal Comply Exactly with These Specifications: _____ Yes _____ No
All Deviations Shall be Noted at the End of the Specification Section

17.1. Service agreement

- 17.2. All proposals shall include a warranty for each device for a period of not less than one (1) year from the date of acceptance, except for those components which may carry longer warranties. Under this warranty, the Contractor/Vendor agrees to cover parts and labor to replace any part failure and repair all problems with the unit that fail due to normal use and wear and tear.
- 17.3. All proposals shall provide a “Single Point of Contact” to handle any and all Warranty issues. Contractor shall state the availability of a service loaner machine, on a one-for-one basis for any warranty repairs. Vendors shall state the turnaround time for factory service in days and proposals shall include the procedure for when a device needs to be sent back to an authorized repair center for repair.

Does Your Proposal Comply Exactly with These Specifications: _____ Yes _____ No
All Deviations Shall be Noted at the End of the Specification Section

18.1. Purchase/Financing Options and Trade-In Allowance

18.2. Three (3) to Five (5) Zoll Series E Cardiac Monitor/ Defibrillator with carrying case and accessories will be traded on a **Unit per Unit Basis**. Trade-in or credit/allowance shall be stated separately on pricing sheet. Serial numbers, and a list of accessories, of the cardiac monitors/defibrillator will be made available if requested.

18.3. Any lease, lease-purchase options and/or special pricing/financing options shall be included for consideration and evaluation of cash purchase.

Does Your Proposal Comply Exactly with These Specifications: _____ Yes _____ No
All Deviations Shall be Noted at the End of the Specification Section

19.1. Training

19.2. Training for Administration, one session up to 8 hours in length.

19.3. Training for the employees, three separate sessions up to 8 hours in length.

19.4. In service videos, one per monitor, shall be provided on a DVD format.

Does Your Proposal Comply Exactly with These Specifications: _____ Yes _____ No
All Deviations Shall be Noted at the End of the Specification Section.

20.1. Options/Accessories

20.2. The device shall incorporate Noninvasive Blood Pressure (NIBP) capabilities. Each device shall be equipped with X-large, Regular and Pediatric size NIBP Cuffs.

20.3. The device shall incorporate SPO2 and SPCO capabilities using Masimo® Rainbow® technology and compatible sensors. Each device shall be equipped with and have a backup sensor.

20.4. The device shall incorporate Capnography monitoring capabilities.

20.5. Each device shall be equipped with Accessory bags with top, side and or rear pouches.

20.6. All proposals shall include an ambulance mount. This mount will securely restrain the monitor/defibrillator in the event of a collision, or sudden stop. Price of mount shall be stated separately.

Does Your Proposal Comply Exactly with These Specifications: _____ Yes _____ No
All Deviations Shall be Noted at the End of the Specification Section

